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SUBJECT: HONDURAN REACTION TO U.S. PROPOSAL ON NON-  
AGRICULTURAL TARIFFS

REF: SECSTATE 243208

Per reftel request, on December 3, Post delivered demarche talking points on the U.S. proposal on non-agricultural tariffs to Minister of Industry and Commerce Norman Garcia and Vice Minister of Foreign Trade Irving Guerrero. In a meeting with Econcouns on December 9, Minister Garcia asked for more time to study the proposal before giving a reaction. Guerrero noted that unlike some other developing countries, Honduras' tariffs on non-agricultural products are rather low and Honduras does not export a high proportion of industrial goods. The GOH will be concentrating most on the WTO agriculture negotiations.

Pierce